







## Obesity is a serious disease and a supportive environment may be helpful<sup>1</sup>

Tailored equipment can provide patients with a welcoming environment

#### Waiting room<sup>2</sup>:

- Sturdy and accommodating seating
- Bathrooms with split lavatory seat with handled urine specimen collector and properly mounted grab bars

#### **Examination room**<sup>2</sup>:

- Sturdy armless chairs
- Hydraulic tilt tables that can assist patients positioning themselves
- ✓ Large/extra-large gowns and adult large/extra-large arm and thigh blood pressure cuffs

#### Weighing your patient<sup>2</sup>:

Use a wide-based scale that measures more than 350 lbs and that has handles for support during weighing



Actor portrayals.

**Barriers to care<sup>3</sup>** 

In a survey of nearly 500 female patients with overweight or obesity,

reported that small gowns, narrow examination tables, and inappropriately sized medical equipment were barriers to receiving care\*

reported that embarrassment about being weighed was a barrier to health care\*











# Reducing weight bias by having an inclusive space may boost partnership with patients

Weight bias can be defined as negative stereotypes directed toward individuals affected by excess weight or obesity.<sup>4</sup>

#### Strategies to address weight bias:

- ☑ Increase awareness about the negative consequences of weight bias<sup>4,5</sup>
- Emphasize lifestyle goals, including healthy nutrition, increased physical activity, and behavioral changes<sup>6</sup>



Start an empathetic conversation about their weight



Show a high level of respect for their culture and perspective



Assess patients by utilizing the "5 As" method<sup>7</sup>



Motivate with interview techniques that reflect support, not judgment





Many patients feel stigmatized and weight-related discussions can be difficult<sup>8</sup>

Tips to initiate meaningful dialogues:

#### Start with a general question

"Would you mind if we talk about your weight today?"

# Link the response to symptoms or other patient-stated problems

"Some of your health concerns may be related to your weight. Would you like to learn how a medical treatment program could help?"

#### Refer to other clinical measures

"Your body mass index is high, which means you could be carrying excess weight for your height.

This can put your health at risk. Is it okay if we talk about your weight?"

#### Simply ask

"Would it be okay if we discussed your weight?"

Tell patients they can always revisit any weight or health concerns in the future









# Three supportive techniques that may help patients initiate change

## 1 Express empathy

An empathic response can reassure your patients that you are listening to them and seeing their point of view, and can elicit an honest response.

"You're sharing some very difficult things with me, and I respect your courage."

#### 2 Roll with resistance

It may be best to "roll with" any resistance and to avoid trying to fix or solve each problem. Instead, seek to understand the patient's reluctance to change.

#### **3** Develop discrepancies

You and your patients may begin to see the differences between where they are (current habit) and where they want to be (goals). You can help patients recognize these discrepancies and guide them to self-identify ways to bridge the gap.

"You've said physical activity is important to reaching your goals, yet you find morning walks difficult. Can we talk about what might be getting in your way?"

Align with your patients on realistic and individualized goals toward creating sustainable, long-term changes

# The 5 As are an established method for obesity medical treatment programs<sup>8</sup>

# The SAS Framework



## Ask

Ask for permission to discuss weight. Explore readiness for change



## Assess

Assess BMI and obesity stage. Assess for drivers, complications, and barriers



#### Advise

Explain benefits of modest weight loss. Explain need for long-term strategy. Discuss treatment options



# Agree

Agree on realistic weight-loss expectations and focus on behavioral goals and health outcomes. Agree on treatment plan



### Assist

Provide education and resources. Refer to appropriate providers. Arrange follow-up

BMI, body mass index.



# Words matter in obesity<sup>9</sup>



- **⊘** Use person-first language
- **⊘** Avoid use of stigmatizing terms like "fat"<sup>10</sup>

The AMA recognizes the resolutions of the Obesity Medicine Association to destigmatize obesity and educate on a nonbiased dialogue<sup>9</sup>

- **Everybody deserves respect**
- **⊘** Increase awareness of weight bias
- Equip clinics with appropriate furniture, gowns, and equipment for all patients

Visit **RethinkObesity.com** for resources to help you and your patients

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